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# Governmental Policy and Attitude to Pilotage



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Arctic Ocean

Atlantic Ocean

Pacific Ocean

Pacific Ocean

Indian Ocean

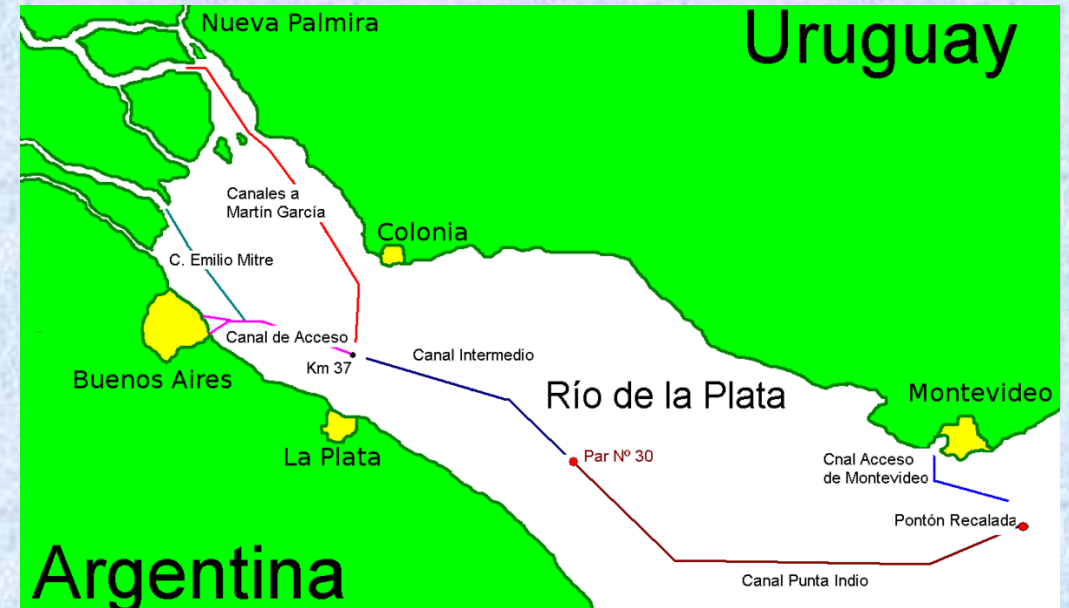
Atlantic Ocean

OnTheWorldMap.com

Uruguay

Southern Ocean

**15 terminals**  
**270 miles channels**



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# LEGAL FRAMEWORK

Pilotage Law 1994

General Regulation  
of Pilotage 1829-  
1913-1986-today

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# Pilotage Law



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“It is declared that pilotage, in accordance with article 1097 of the Code of Trade, is a mandatory service, non-commercial and of national interest, which must be provided by professionals with a qualifying title, registered in the record kept for these purposes by the National Naval Prefecture, in a total accordance with the regulations of the Executive Power and through a system that ensure the equitable distribution of work without undermining the safety of navigation”



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# Pilotage Paradigm



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- 1) Pilotage must be regulated by the state for the benefit of the public interest
  - 2) It must be a service provided independently of commercial pressures
  - 3) The structure must be integrated by the pilot, the boat and the pilot station
  - 4) There must be only one pilotage entity per zone and absence of competition
  - 5) Pilotage is a technical specialization service
  - 6) There should be a limited number of pilots per zone to maintain recent skills and experience.
  - 7) The equitable distribution of services and their uninterrupted performance based on security must be guaranteed.

# PROCESS

## Maritime agencies



Centro de Navegación

TRABAJANDO POR UN PAÍS DE CARA AL MAR

**m  
sc**

HAMBURG  SÜD



**MAERSK**





REGLAMENTO

GENERAL

DE

PRÁCTICOS

Decretos del Poder Ejecutivo :-

308/986 del 10/Jun/1986

554/991 del 15/Oct/1991

273/002 del 17/Jul/2002

447/002 del 19/Nov/2002

405/007 del 29/Oct/2007

450/011 del 19/Dic/2011

320/012 del 28/Set/2012

293/014 del 14/Oct/2014

Resolución JEOPÍ N° 005/05/IX/14

186/017 del 26/Jul/2017

378/021 del 25/Nov/2021

## **Art 125 Regulation and Tariffs Commission**

**-State: Port and transport  
administration**

**-Pilots**

**-Private sector IS INCLUDED:  
Chamber of Commerce**

**Cennave**

**-Decisions are made voting (3-  
0/2-1)**

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## 90's- Neoliberal Governments



**\*Argentina =Deregulated**  
**\*Uruguay = same political party in Government as today=deregulation attempt=LAW**

**\*Rivers and channels common use**

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## From 2010-now

- Lawsuits
- Complains in front of Ministries
- Attack to right to choose boat
- Media attack
- Misinformation=Public and mainly Government



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- 1- Legal Advice
  - 2-Build relationship with new government
  - 3-Meetings “the system is not going to be touched
  - 4-IMPA support
  - 5-Meetings with exporters union
  - 6- Collect information about regional pilotage costs
  - 7-Media management- low profile
  - 8-Invite officials to trips with pilots
  - 9-Parliament
  - 10-Show commitment to the system
  - 11-Strengthen ties with Navy

# Covid-19 Lockdown

NR. 1 GOAL:

**KEEP THE SYSTEM  
100% OPERATIONAL**



Water sleeps, but Enemy  
never rests.

Glen Cook - QUOTESTATS.COM

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